

THIRD ANNUAL

“Partnering for Compliance” 2004

with

BEET

(U.S. Department of Commerce -- Business Executives' Enforcement Team)

www.bis.doc.gov*with the participation of the*U.S. Departments of Commerce, State, TSA & Homeland
Security; and U.S. Trade

February 11, 12, & 13, 2004

Pegasus Ballroom

University of Central Florida, Orlando Campus

4000 Central Florida Boulevard, Building 52 (Student Union Building); Orlando, FL 32816-3250

Directions to auditorium on campus can be obtained at: www.studentunion.ucf.edu, click on ENTER, click on INFORMATION (on left side of screen) and click on DIRECTIONS, then click BACK (once) and select the link in the first body of text “[click here for a campus map](#)”

The Third Annual “Partnering for Compliance” will focus on a broad spectrum of import /export regulatory and compliance matters of current relevance to companies, organizations, and individuals involved with the import and export of commodities and technology to and from the United States. Our objective is to expand our importers’ and exporters’ knowledge and awareness of the requirements needed to carry on their business within US federal laws and regulations as we strive for 100% compliance. At the same time, we will provide updates on US Government initiatives and policies addressing export controls and enforcement issues.

The complexion of international trade has changed significantly since September 11th, 2001. The new U.S. Department of Homeland Security; the European Union (EU) developing independence from the US trading partnership; EU designs on Latin American markets; China's WTO membership; and the emergence of the Indian sub-continent as a global powerhouse have all impacted on the way we do business. These are all realities. Nevertheless, the basic policies of U.S. export controls have not changed, however some significant regulatory changes have taken place. Since 9/11/01 there has been considerable regulatory tightening. Thus, US exporters will labor under regulatory burdens that may put them at disadvantage with their global competitors. Knowledge is your key to remaining competitive in the global marketplace.

An array of eminently qualified experts from the government and the private sector has been brought together. This interactive program will enhance your knowledge base and will help keep your company/organization compliant, and thus more competitive in the merging global marketplace. Have your questions ready and answers will be forthcoming. Ample time has been allowed for the much-requested feature. **Cards will be available for non-attributable questions - legible handwriting is a given.**

AGENDA

Wednesday, February 11th, 2004

- 7:00 – 7:50 AM **Networking and Continental Breakfast**
- 7:50 – 8:00 Welcome and Administrative Remarks
- 8:00– 9:00 Opening Keynote Address: **The Honorable Peter Lichtenbaum (I)****
Assistant Secretary for Export Administration
U.S. Department of Commerce
- 9:00 - 10:00 **C. Harvey Monk, Jr. (C)***
Chief, Foreign Trade Division, U.S. Census Bureau
TOPIC: Mandatory AES - The Inside Track for Partners
- 10:00 - 10:30 **COFFEE and NETWORKING BREAK**
- 10:30 - 11:45 **Mark D. Menefee (I)****
Director, Office of Export Enforcement
U.S. Department of Commerce
TOPIC: Enforcement Is Our Task - Why Partner With Us?
- 11:45 - 1:15 PM Luncheon Keynote Speaker: **Cathy Saucedo (C)***
Director of Special Enforcement, Office of Field Operations
Department of Homeland Security, Washington, D.C.
TOPIC: Bioterrorism Act of 2002
- 1:15 – 3:15 Enforcement Issues in International Trade (**30 Min. Each Presentation**)
How to Partner and Avoid Seizures, Fines, Forfeitures, and Penalties
Roy Gilfix, (C)* Senior Agent-in-Charge, Miami Field Office, Bureau of
Industry & Security (*BIS*), **Denise Crawford (C)***, Director, Field
Operations, U.S. Customs & Border Protection, (*USC&BP*) North Florida;
Michael J. Cestare (C)* Supervisory Special Agent-in-Charge, Fraud &
Strategic Investigations, USC&BP; Orlando, **Supervisory Inspector**
Russell R. Morgan (C)* **Senior Inspector Edward Coyne (C)***, **Senior**
Inspector Joseph Mitchell (C)*, **Senior Inspector Jay Todras (C)***,
Contraband Enforcement Team, USC&BP, Orlando; (Customs Inspectors
will have a combined presentation)
- Important Note: This portion of the program is based on real situations that the
Bureau of Industry & Security and USC&BP have faced recently.**
- 3:15 - 3:35 **COFFEE and NETWORKING BREAK**
- 3:35 - 5:00 Open Question & Answer Forum
- Panel: Mark Menefee *** C. Harvey Monk, Jr. *** Roy Gilfix
*** Denise Crawford *** Russell R. Morgan *** Michael J
Cestare *** Edward Coyne *** Joseph Mitchell *** Jay Todras**

Tentative Agenda - Subject to Change

Thursday, February 12th, 2004

- 7:15– 8:00 AM Registration and Continental Breakfast & Networking
- 8:00 – 8:10 Welcome and Administrative Updates
- 8:10 – 10:00 Department of Commerce Update - How to prepare a license application to avoid 'Returned Without Action' (RWA) Status; Common errors on applications, and DoC updates on policy, positions, and initiatives
Elroy “Gene” Christiansen (C)* (Presentation & Update)
Senior Licensing Officer
Bureau of Industry and Security (BIS)
US Department of Commerce, Washington, DC
- 10:00 – 10:30 **COFFEE and NETWORKING BREAK**
- 10:30 - NOON Continuation US Department of Commerce presentations and updates with **Gene Christiansen.**
- 12:00 - 1:15 Luncheon Keynote Speaker: **Michael G. Deal, Esq. (C)***
U.S. Export Controls Regulations Corporate Lawyer.
TOPIC: Voluntary Disclosures - Making Amends
- 1:15 - 3:00 Open Question & Answer Forum with **Gene Christiansen.**
- 3:00 - 3:30 **COFFEE & NETWORKING BREAK**
- 3:30 - 5:00 Transportation Regulation Updates, Policies, Compliance & Partnership
Robert F. Burns, CCP, MPP (C)*
Assistant Federal Security Director for Regulatory Inspection
Transportation Security Administration

*This interactive Question & Answer Forum is designed to answer the many, varied, and pertinent questions that exporters face on a daily basis. We urge you to participate fully and actively in this session. **Participants must bear in mind that neither Mr. Christiansen nor Mr. Burns will discuss national security issues. Your coffee break during this session will be between 2:45 and 3:15 PM.***

Friday, February 13th, 2004

- 7:15– 8:00 AM **Networking and Continental Breakfast**
- 8:00 – 8:10 Administrative Updates
- 8:10 – 10:00 Corporate Compliance Programs - A prospective from the Office of Defense Trade Controls-Current Status, Issues and Future Implementation
David C. Trimble (I)**
Director, Compliance Division, Office of Defense Trade Controls (ODTC), US Department of State, Washington, DC
- 10:00 – 10:30 **COFFEE and NETWORKING BREAK**
- 10:30 – NOON Department of State Update - Basics of making a license determination under the International Traffic in Arms Regulations (ITAR), Department of State policy, positions, and initiatives
Terry Davis (I)** Senior Licensing Analyst, Office of Defense Trade Controls, US Department of State, Washington, DC
- 12:00 - 1:15 PM **Luncheon & Networking**
- 1:00 - 3:30 Open Question & Answer Forum with **David Trimble** and **Terry Davis**.
- 3:30 - 4:45 **A. Brian Phillips, Esq. (C)***
Orlando office of Ruden, McClosky, Smith, Schuster & Russell P.A.)
(Former U.S. Federal Prosecutor)
TOPIC: Business & The Feds: Legal Expectations & Explorations
- 4:45 - 5:00 Closing Remarks: **Dave Noell, (C)*** President, Orlando Air Cargo Association
- 5:00 *Adjournment of Third Annual "Partnering for Compliance" & BEET Program*

This interactive Q & A Forum is designed to answer the many, varied, and pertinent questions that exporters face on a daily basis. We urge you to participate fully and actively in this session. Participants must bear in mind that Mr. Trimble, Mr. Davis and Mr. White will not discuss national security issues. Your coffee break during this session will be between 2:45 PM and 3:00 PM.

**** (I) = Invited**

*** (C) = Confirmed**

Hotel & Car Rental Details

Any hotel accommodation reservations and payments, and any car rental reservations and payments ARE strictly the responsibility of each individual participant and are NOT the responsibility of the organizers. Organizers will accept NO liability regarding these expenses.

We have made special arrangements for participants with:

Holiday Inn - Select/Orlando East-UCF Area

12125 High Tech Avenue; Orlando, FL 32817

Phone: 407-275-9000 or 1-800-HOLIDAY; Fax: 407-381-0019

Email: sales@hiucf.com

Normal room rates are \$129.⁰⁰, however Holiday Inn - Select/Orlando East-UCF Area has given us a special government rate for all participants of \$82.⁰⁰ per night (Single or Double) **without** breakfast, or \$89.⁰⁰ per night (Single or Double) **with** breakfast. Should participants wish to arrive a day early or remain in the Central Florida area a day after the conference, the hotel will offer the same rates.

Early reservations are advisable since the number of reserved rooms is limited.

The Holiday Inn-Select/Orlando East-UCF Area is approximately a 15-minute walk from the conference venue (Pegasus Ballroom, Building 52 / Student Union Building). Should you wish to park your car on the UCF campus, a fee of \$3.⁰⁰ per day is charged by UCF. Booths are available throughout the Campus where you can purchase these \$3.⁰⁰ tickets at your own expense. There are several new parking garages together with outside onsite parking facilities on campus located close to the conference center.

For participants staying at the hotel, their bus will transport you from the Holiday Inn Select to the Conference Center each morning beginning at 6:45 a.m. and ending at 7:30 a.m. Return transport to the same location at the end of each conference day will also be provided.

We have also made special arrangements with National Alamo Car Rental located at the Holiday Inn - Select/Orlando East-UCF Area. Their cars range in price; however, National Car Rental will give a special rate of \$39.99 per day for a mid-size car (e.g. Stratus) to participants. You should make your arrangements for car rental prior to Monday, January 27th, 2004. It will be necessary for you to inform National Alamo Car Rental when you make your reservation where you wish to pick up your car (e.g. Orlando International Airport), together with your flight number, carrier, and time of arrival. Contact details for National Alamo Car Rental is:

National Alamo Car Rental

Phone: 407-855-4170 x 224; Fax: 407-996-0160;

Queries email: rankinj@vanguardcar.com (Judy Rankin, Regional Manager, Orlando International Airport)

website: www.nationalcar.com

To get the special rates for both hotel accommodation and car rental, you must inform them that you are attending the "Partnering for Compliance" & BEET 2004 conference on 11th, 12th, & 13th February, 2004. We urge you to make early reservations. And, we wish you a most fruitful and enjoyable conference, and a pleasant stay in the Central Florida area.

Please let us know if you have special needs, or if you require special assistance in any way.

3rd Annual "Partnering for Compliance" & BEET 2004 Conference

Registration Information

Pre-registered and prepaid (received by Tuesday, February 3rd, 2004)

OACA Member	US\$175. ⁰⁰ * <i>(OACA Membership details-see bottom of Page 7)</i>
Non OACA Member	US\$290. ⁰⁰
US Government Employees*:	US\$150. ⁰⁰

All registrations received after February 3rd, 2004, walk-ins, and pay-at-door (pre-registered, but not prepaid):

OACA Member	US\$210. ⁰⁰
Non-OACA Member	US\$375. ⁰⁰
US Government Employees*:	US\$190. ⁰⁰

*** The US Government rate does not apply to NASA contractors or DoD contractors.**

Fee payment by check, money order, or cash only.
We cannot accept credit cards or other forms of payment.

Make checks payable to: **"Partnering for Compliance" 2004** and send to:
Ailish M. Nic Phaidin, MPRII
Director, "Partnering for Compliance" 2004
211 Cocoa Street, S.E.
Palm Bay, FL 32909-4314, USA

For registration information or further details, please contact Ailish M. Nic Phaidin at (phone) + 321-952-2978, (fax) + 321-953-0234, or (email) Ailish@AccessLinkInternational.com

Electronic registration is preferred.

NOTE: All registrants after Tuesday, February 3rd, 2004 are expected to pay at the door (if check is not expected to arrive prior to conference). All 'no-shows' at the program will be billed for charges and payment will be expected.

NO EXCEPTIONS.

Cancellations prior to February 6th, 2004 will receive a full refund less a US\$30.00 handling fee. Substitutions will be processed at no additional charge.

REGISTRATION FORM

All attendees **must** complete and send **entire form** to the address below:

- This registration includes attendee information and payment in full.
 This registration includes attendee information only – payment via check or money order to follow. (*Note: payment must be received by deadline dates on previous page.*)

Full Name (Type/Print): _____

Title: _____

Company: _____

Full Address: _____
(including mail code)

Phone: _____ Fax: _____ Cell: _____

Email address: _____

Check/Money Order attached (please state amount): \$

Check/Money Order to follow (please state amount): \$

Signature _____
(email transmission will be considered as signed by registrant)

Special Membership Information

** Attendees desiring further details/information regarding the Orlando Air Cargo Association (OACA) please contact Mr. Dave Noell, President, by phone at 407-492-9706; or email tayky@aol.com; website is: www.orlandoaircargo.com. Should you wish to join this valuable organization, please do so directly. All details are on the website including online membership applications.*

All registration forms and fees should be mailed to:

Ailish M. Nic Phaidin, MPRII, Director
"Partnering for Compliance"
211 Cocoa Street, S.E.; Palm Bay, FL 32909-4314, USA
or faxed to 321-953-0234
or emailed to Ailish@AccessLinkInternational.com

to reach us no later than Friday, February 6th, 2004

The materials in this publication and the presentations to which they pertain express the views of the individual authors and speakers only and do not necessarily represent any of the positions of the organizers or sponsors on the various issues addressed. These materials and presentations, which are prepared by experts in the relevant subject areas, are intended to provide the audience with valuable information on various topics in international trade and related fields. They are not intended, and should not be construed, as legal advice on any particular matters involving any specific parties. The organizers and sponsors advise that, in respect of any such particular matters, affected parties should seek legal counsel.