



# TRADE FACILITATION COMMITTEE NEWS

A compendium of discussion at the monthly meeting by the Trade Facilitation Committee of the MARINE EXCHANGE of the San Francisco Bay Region – Fred Hosking, Chair. For further information or comments, call 415-441-6600, fax 415-441-3080 or visit [www.sfmex.org](http://www.sfmex.org). Mail: Marine Exchange, Fort Mason Center, Bldg. B #325, San Francisco CA 94123-1380

April 2004

**CHAIR** - Reviewed items of recurring interest and updates from previous meeting.



## Congratulations!

Ray Boyle, Port of Oakland

The USCG COTP Jerry Swanson presented a *Certificate of Merit* to Ray Boyle for achievement in the arena of Port Security. Ray has contributed significantly to the overall bay area security plans and support the USCG in their endeavors to bring this regional area to compliance. Ray has played an important part in the completion of the security plans. We all celebrate this achievement.

### CBFANC -

Our local CBFANC in conjunction with the PCC (Pacific Coast Council) will be making the annual pilgrimage to Washington DC next month to cover areas of local and regional (west coast) concern. High on the list is FDA and the Bioterrorism reporting issues. A star studded cast will represent the region. More to be reported during or after that 3-4 day event.

### CBP & FDA Related issues -

BTA Phase III going into effect on May 13<sup>th</sup> and concerns of the

possibility that ABI will reject those not filed... Phase IV – August 14<sup>th</sup> is implementation date with threats of seizures and fines. Comment period has been extended. FDA will process data analysis at some juncture.

### COAST GUARD -

*Security level, elevated.*

Oil spill exercise in the Los Angeles area was a success, albeit consuming in time and personnel. Reminder that July 1 is fast approaching for area/facilities security plans to be in place. The overall Bay area/regional plan is in and submitted, proudly ahead of some of our other major port areas.

### BANKING -

Banking industry continues a review of the transport articles. Anti dumping issues are also of interest to the bankers in view of L/C's that are often written for these cargoes. Interesting side note for L/C's while for the most part are declining, for the middle east transactions, nearly 50% of the traffic is on L/C...

### PORT -

Personnel changes in the Port of Oakland, appointing a new Marketing Manager, Wilson Lacey. Expect to see some other changes in the near future with new enhancements in the sea port as well as the airport. Maritime remains the heart of the Port's

revenue activity and growth. New carrier on line with CP Ships new service calling Oakland as well as Vancouver, B.C. The transfer of Matson to Howard will be +/- June 1 for the container traffic; the old Matson Terminal will continue to handle the auto traffic for the next 1-2 years.

### TRUCKING -

Congestion continues to be a major topic of discussion with concerns over the rumblings of trucker "strike" or interruptions. Fuel prices have skyrocketed to a point that all trucking lines will impose bunker adjustment factors. Independent truckers seem to have the greatest complaints on their level of fees and fuel surcharges.

*Reminder: May 21<sup>st</sup> is Maritime Day.* The San Francisco Propeller Club and the USCG have arranged a luncheon and ceremonies to commemorate the day at the World Trade Club.

*Next meeting:*

*Tuesday, May 25, 2004*

*San Francisco World Trade Club*

### Attending:

Alan Steinbrugge, Marine Exchange; Ray Boyle, Port of Oakland; Jack Hubbard, CBFANC; Kay Fike, CBP; Louis Andrade, The Mechanics Bank; Fed Rausch, Ted L. Rausch Co.; Tom Kearsley, Pacific Commodities; Jerry Swanson, USCG; Jeanne Burns, Thornley & Pitt, Inc; Chaired by Fred Hosking, Hoyt Shepston, Inc.